



# A DEEP DIVE ON BENEFITS OF MAINFRAME CLOUDIFICATION VIDEO TRANSCRIPT

Hello, everyone.

My name is Sean Butterworth and I am the Marketing Director at Accenture for the Accenture Oracle Business Group.

And I am thrilled to be here with you today and with these two leaders in Europe.

First, Fabio Spoletini, who is with Oracle. He is the Senior Vice President for Cloud in southern Europe at Oracle. And then we have Andrea Cesarini, who is our own Accenture Oracle Business Group Lead.

Welcome to you both.

Thanks a lot for having us with you today and thanks, Fabio, for joining.

It's a pleasure.

So Fabio and Andrea are our friends who are out telling the market some great things and they just published a new blog.

And just to give you a teaser, it is called Cracking the Mainframe Cloudification Conundrum. So it's a great new blog you can read today.

So I thought we'd take this time to ask Andrea and Fabio a bit about what they've written and why it's meaning meaningful to you, our clients. Andrea, I'm going to ask you first, what are the benefits that our clients and customers are seeing in Europe as they move and take advantage of our mainframe

Cloudification? Can you give us some even give some examples, maybe what you're seeing? We can say that every business today is a data business. So one element that the client is looking for is unlocking the value of critical data. I would also add that that these increase this the speed of value of innovation and that if you look at the approach that we are building together is an interesting approach because you can decide if you go modernizing or maybe along with the project or you want to do in the second step. And this is also important because once you move out of the mainframe and you bring the mainframe process and data into the cloud, you can also think and reuse of the savings to fund other initiatives like rewriting the code during the journey.

The other important point is to me the disappearance. And when you mention about the asset, I think that is important that we can make repeatable the test. That's all with the solid the testing automation testing, but also introduce modern DevOps tools that will increase the ability to adapt quickly the evolving customer demand.



Yeah. I want to add something to what Andrea said and all because attaching them in frame is always been very difficult

because attaching them in frame was more like rewriting the application. So the approach is instead is not this. The approach is to move out very, very fast. Very reduce costs and new approach but open up the data. So in the fact that you can have data in in Oracle and you can use it for all the digital and music business. So it's truly to build to build a way to connect and let me say the usual business, for example, or the bank to to force it and accelerate the bank to become a true digital bank. That's what they need to do to compete for the future.

And and I think that sooner or later, you know, I think in the next in the next year, everybody will look to get out in order to to speed up the digitalization and modernization process.

That's great. That's a great way to, to close.

People can find out more by going to Fabio Andrea's blog. It's at [Accenture.com/OCI](https://www.accenture.com/OCI), for Oracle Cloud infrastructure.

That's where you'll find their their blog which I mentioned is all about cracking the Mainframe Cloudification Conundrum.

So do check that out.

And I just want to say a big thank you to you, Fabio and Andrea, for your time.

I hope that everyone watching this finds it very useful.

Thank you very much.

Thanks a lot.