

IDC MarketScape

IDC MarketScape: Worldwide Life Sciences R&D AI (Including GenAI) in Clinical Trials 2025 Vendor Assessment

Nimita Limaye

THIS EXCERPT FEATURES ACCENTURE AS A LEADER

IDC MARKETSCAPE FIGURE

FIGURE 1

IDC MarketScape Worldwide Life Sciences R&D AI (Including GenAI) in Clinical Trials Vendor Assessment



Source: IDC, 2025

See the Appendix for detailed methodology, market definition, and scoring criteria.

ABOUT THIS EXCERPT

The content for this excerpt was taken directly from IDC MarketScape: Worldwide Life Sciences R&D AI (Including GenAI) in Clinical Trials 2025 Vendor Assessment (Doc # US53704325).

IDC OPINION

Times are changing for sure. Earlier, every pharma CEO used to be asked one question: "What's your pipeline?" But today, to quote Mikael Dolsten, former chief scientific officer and president, Worldwide R&D and Medical, at Pfizer, "Every pharma CEO is being asked two questions: 'What's your pipeline, and what's your AI strategy?'" AI has become a critical game changer for the life sciences industry, and the C-suite is listening.

Today, the life sciences industry is focusing on core fundamentals:

- Enterprise data readiness
- Use case prioritization strategy
- Enterprisewide implementation strategy
- Change management strategy
- Impact assessment of AI implementation initiatives on the workforce
- Building and executing a road map for the adoption of AI/GenAI across the clinical trial value chain
- Transforming clinical workflows
- Demonstrating ROI
- Redefining the business process, team structures, and even job definitions
- Training, training, and training

Executive sponsorship, strong cross-functional collaboration, and a risk-taking and innovation-centric culture will be critical to success.

Two years down the line, organizational AI strategies will mature as AI adoption becomes more mainstream. The focus will be on assessing the sustainability and scalability of AI initiatives, resetting priority use cases, and ensuring alignment with strategic objectives. There will be greater scrutiny on ethical AI practices and on addressing bias and digital inequity. The regulatory landscape will have stabilized, and there will be heightened demands for transparency in AI decision-making and ensuring accountability and trustworthiness in automated processes. With some AI use cases,

adoption will scale exponentially, and the democratization of access to AI will be key. While the focus will be on efficiency gains and cost savings, transforming customer experiences will become a priority. Digital workers will become integral parts of teams, and human-AI collaboration will become a part of business as usual.

While there's a high degree of optimism about the immense potential of AI, it doesn't come without its own challenges.

Technology Vendor AI Challenges

- Though AI and tech are evolving at an exponential rate, many organizations are still stuck in the POC/plotitis mode. Concerns regarding the potential risks frequently result in leadership inertia toward scaling a solution.
- Owing to the extensive hype about GenAl, in some cases, and an overaggressive pitch from vendors, on occasion, the life sciences industry has ended up having somewhat unrealistic expectations of vendors. Request for proposals (RFPs) can be really demanding, placing exceedingly high pressure on vendors to deliver.
- Vendors struggle to stay at the leading edge of technology owing to the rapid pace at which technology is evolving.
- The demand for AI has started to outpace existing capabilities, putting pressure on tech vendors to ramp up their hiring and upskilling efforts.
- Functional silos and power towers within client organizations often impact the enterprisewide implementation of AI initiatives.
- With the rapid pace at which AI is evolving, hiring people with the right skill set is especially challenging, and it is even harder to find resources with a high level of bilingual fluency across AI and clinical development.
- The lack of deep expertise in data stewardship, including data interoperability, quality, residency, and sovereignty issues is challenging.
- Uncertainty exists about the regulatory landscape regarding the use of Al.
- There are variable and evolving AI strategies across pharmas and the need to keep adapting to the same.
- The ability to embed AI into existing workflows is a challenge.
- Concerns around data security are heightened as data fluidity increases.

Life Sciences Industry AI Challenges

 As the diversity and complexity of data sources continue to grow, data integration and standardization become increasingly challenging. All is all about the quality of the data and ensuring that data consistency, accuracy, and interoperability is critical.

- Lack of consistency exists in expectations regarding how AI should operate.
 Varying expectations create challenges with scaling adoption.
- Owing to significant geopolitical turmoil and continuously evolving global regulations related to AI, data residency and sovereignty, as well as data privacy and security, IT leadership is under considerable pressure to establish responsible AI frameworks and to ensure ongoing security testing to guard against new threats, potentially introduced by AI tools.
- The life sciences industry deals with patients' lives. Care needs to be taken to ensure transparency, address privacy concerns, and ensure the safety of trial participants.
- While AI can play a key role in recruiting patients, transforming patient experiences, and scaling patient retention as well, efforts need to be made to ensure that AI-enabled solutions are not expanding the digital divide.
- While the senior leadership team is typically in a hurry to adopt, the workforce, more often than not, has high degrees of skepticism, a lack of awareness, and concerns regarding job loss, thus often defeating GenAl implementation initiatives. ROI is led by adoption, and change management is a critical component for scaling adoption.
- The lack of centralized governance, suboptimal use case prioritization frameworks, and the lack of a strategic portfolio-driven strategy has led to fragmented AI adoption, preventing scalability and integration across clinical functions. A portfolio-driven approach needs to be implemented to ensure that AI investments are aligned with clear business and clinical objectives.
- The availability of training data becomes a clear limitation for small AI start-ups that lack access to sponsor, CRO, or TechBio data, effectively impacting the quality of AI solutions that are developed.
- While multimodal and multimodel is the current strategy, there is often some ambiguity in choosing the right model for each use case.
- Cybersecurity concerns and concerns regarding data residency and data sovereignty are increasing with growing geopolitical tensions across the globe.
- Experienced developers that bring both AI expertise and the knowledge of clinical development to the table are scarce.
- Not integrating AI with high-value business processes and clinical workflows can make it challenging to generate ROI.
- The lack of collaboration between regulators and the life sciences industry to build cohesive data-sharing frameworks, and well-defined data standards, limits the effective use of data for developing AI solutions for clinical trials.

Some of the key metrics to measure the success of Al/GenAl implementation initiatives in the life sciences industry are:

- Productivity gains, including a reduction in time (and spend)
 - Sample processing turnaround time (TAT)
 - Hit-to-lead cycle time
 - Protocol development time
 - Site activation time
 - Enrollment timelines
 - Time to market
 - Time to novel insight generation
 - Time for novel target identification, lead optimization
- Improvement in accuracy/quality in areas such as:
 - Al-driven compound efficacy and toxicity prediction models
 - Demand forecasting
 - Reduction in the number of data errors/data clarifications required
 - Reduction in protocol deviations
 - Reduction in the rejection rate from health authorities post-submission
- Improvement in customer experience
 - User adoption and experience (adoption rate, satisfaction score)
 - Reduced subject drop-out rate
 - Improved experience of scientists in the wet lab
 - Improved healthcare provider engagement
 - The number of digital workers created
 - Reduction in head count
- The overall ability to address unmet patient needs and improve clinical outcomes

For the life sciences industry, this is a time of experimentation, this is a time of innovation, and the industry is watchfully and warily testing the waters, yet is raring to go all in on the AI narrative.

IDC MARKETSCAPE VENDOR INCLUSION CRITERIA

IDC frequently has unique visibility into vendor selection processes within life sciences companies through clients and contacts in the industry. For a vendor to be considered for inclusion in this study, the vendor's services must have been significantly evaluated for the potential to engage clients within the target IDC MarketScape space.

Further research and due diligence were then conducted to narrow the list of vendors to only those that IDC views as legitimate contenders for future deals within the life science space, based on an assessment of the vendor's capability in providing technology solutions and consulting services to support the implementation of Al/GenAl in clinical trials.

Vendor must meet the three key inclusion criteria:

- Provide solutions and consulting services involving the application of AI/GenAI in clinical trials.
- Have at least five customers where they have successfully implemented AI/GenAI in clinical trials in the past 12 months as of December 31, 2024.
- H3ave a minimum company revenue of \$200 million.

The nine life sciences R&D AI/GenAI in clinical trials solutions and consulting services providers selected to participate in this study are:

- AWS
- Accenture
- Certara
- Cognizant
- Infosys
- Medidata
- PPD (Thermo Fisher Scientific)
- PwC
- ZS Associates

ADVICE FOR TECHNOLOGY BUYERS

The life sciences industry is definitely seeing the need to invest in AI solutions. It is recognizing that this will be an ecosystem play, and the life sciences industry is partnering with strategic technology solution providers, large system implementation partners, hyperscalers, data providers, small but truly innovative technology start-ups, infrastructure providers, and more. Choosing the right AI partners is critical for life sciences companies that are looking to leverage this transformative technology.

In IDC's view of the Al/GenAl in clinical trials technology solutions and consulting services ecosystem, key attributes that life sciences companies are looking for in their preferred Al/GenAl in clinical trials solution providers include:

- Start by defining your specific needs and goals. Clearly elucidate the problems you want to solve, the workflows you wish to enhance, and the business value you expect to generate. It could be automating the generation of a clinical study report, or it could be transforming lab operations, or optimizing the site selection process. Stay focused, identify your greatest pain points, and ensure that AI is the right answer to solve those problems before venturing on that journey.
- Decide whether you are looking for embedded AI solutions across clinical workflows or for niche AI solutions to solve specific problems across your clinical trials.
- Prioritize life sciences' industry-specific expertise. Seek a partner with a deep understanding of the life sciences industry, the industry's unique challenges such as patient recruitment and retention, and accelerating regulatory submission while ensuring regulatory compliance.
- Ensure that your partner brings to the table solutions and technical expertise that meet your needs. Determine not only whether your partner has the right AI experts on board but also whether it has the right ecosystem of partnerships to support you with your data/platform/model needs. Ensure that your partner can bring to you GxP-compliant frameworks and solutions that are robust and scalable and comply with regulations like HIPAA, GDPR, and other applicable data protection laws.
- Scrutinize your partners' data handling practices, security measures, and compliance with ethical AI principles.
- Evaluate your partner's capacity to handle growing data volumes and evolving needs and its ability to align with your road map. Ensure its solutions can seamlessly integrate with your existing systems and workflows, minimizing disruption and maximizing efficiency.
- Determine whether your partner offers customizable AI solutions or pure-play off-the-shelf options.
- Address the flexibility of your partner to include clauses around tariff-resilient cost structures and to build in risk-sharing frameworks in its contracts.
- Ensure transparency and make your AI technology partner an integral part of your AI strategy.
- Ensure compatibility of corporate cultures.
- Implement focused change management initiatives without adoption, even the best AI solutions will not yield ROI.
- Ensure the availability of strong referenceable clients.

VENDOR SUMMARY PROFILE

This section briefly explains IDC's key observations resulting in a vendor's position in the IDC MarketScape. While every vendor is evaluated against each of the criteria outlined in the Appendix, the description here provides a summary of each vendor's strengths and challenges.

Accenture

After a close evaluation of Accenture's offerings and capabilities, IDC has positioned the company in the Leaders category of this 2025 IDC MarketScape for worldwide life sciences R&D AI (including GenAI) in clinical trials.

Headquartered in Dublin, Ireland, Accenture has served the life sciences industry for over 30 years and services customers in more than 120 countries. Life sciences represents a fifth of its Products industry group's revenue, and Accenture employs about 800,000 people, with over 35,000 dedicated to life sciences. Close to 60% of its life sciences strategic consulting staff (including 400 medical professionals) come from the life sciences industry. Most of Accenture's life sciences clients are companies with revenue of over \$1 billion with about a third of its customers coming from Europe, nearly two-thirds from the United States, and the remainder coming from Asia/Pacific. Accenture has over 600 life sciences customers, three-fourths of which represent pharma.

In addition:

Strategic initiatives: Accenture's vision is to go beyond transformation, and to focus on reinvention, to help organizations rethink skills and capabilities, rethink organizational culture, and build the change muscle, so as to keep pace with the speed at which technology is changing, and to drive business resilience in the rapidly evolving geopolitical environment. It envisions organizations moving away from structured workflows, transitioning to zero-based processing, as a result of the agentification of AI.

Accenture's goal is to shift-left the drug development curve by leveraging intelligent technologies, such as Al/GenAl, to discover earlier, attrit faster, launch earlier, scale market access and revenue faster, and widen the gap between product launch and loss of market exclusivity, thus protecting revenues and reducing costs.

In 2023, Accenture invested \$3 billion in AI toward building its data, AI, and GenAI capabilities. Since then it has launched the AI Refinery, expanded its AI labs and centers of excellence (COEs), and introduced Trusted Agent Huddle, a

multisystem agent collaboration across the enterprise, in April 2025, to name a few.

- M&As/partnerships: Accenture has established GenAl partnerships with NVIDIA, AWS, Microsoft, and ServiceNow and is collaborating with Medidata, Veeva, SAS, Oracle, and other platforms such as Faculty Al. In 2023, Accenture acquired Bionest, which focuses on go-to-market strategy in areas such as precision medicine and diagnostics, oncology, cell and gene therapy, and rare diseases. In 2024, it acquired Udacity, an online learning platform that offers digital courses in Al, data science, and other technology courses to upskill its workforce on Al and help other companies train their workforce on technology as well. It has also made strategic investments in 1910 Genetics, Ocean Genomics, Turbine, QuantHealth, Geneyx, Halfspace, TripleBlind, and Good Chemistry to augment its life sciences SC capabilities.
- Pricing models: Accenture usually uses a mix of time and materials and fixed fee. In cases where Accenture and the client agree, Accenture establishes valuebased agreements where a percentage of Accenture's professional service fees are tied to the achievement of client business outcomes with the potential for upside if the actual outcomes exceed the expected outcomes.

Strengths

Accenture has built its own AI Refinery, encompassing agents, knowledge, models, and the backbone. It positions this as its cognitive enterprise brain that incorporates governance and observability. It has a Switchboard that enables the right model to be automatically routed to the appropriate task. Accenture is working with a number of customers on traditional AI and ML projects and has deployed agents at a number of clients and will have deployed 100 process agents by the end of 2025. These agents are being fine-tuned for each vertical. It uses an ecosystem of agents — including an Orchestrator, Super Agents, and Worker Agents — driving process reinvention, as autonomy scales and as the needle moves from human-in-the-loop to human-on-the-loop to zero-touch processing.

It has expanded this architecture to build a life sciences–specific AI Refinery, involving a scientific, clinical, and medical semantic layer with advanced search, a life sciences model AI library, and the Switchboard to route the right clinical/medical LLMs, based on the use case. The life sciences AI Refinery is being piloted and evaluated by several global pharma for operationalizing use cases across the life sciences value chain.

It has developed a Clinical Trial Companion for Life Sciences for a top 5 pharma, which involves a series of agents providing support for a patient, such as a Trial Educator and Technician agent, overseen by a Clinical Trial Companion Agent that, based on the

inputs from these agents, will develop a personalized clinical trial plan for a participant, and an Orchestrator agent that will oversee all Clinical Trial Companion Agents.

It has also developed a Clinical Trial Accelerator solution for a major pharma to support clinical trial operations, from study start-up to site closeout. The tool can monitor site performance, identify high-performing sites, identify site issues by digging into site monitoring visit reports, and generate intelligent summaries using GenAl, propose recommended actions, and monitor whether those actions had the desired impact or not.

Accenture provides guidance on AI strategy from opportunity assessment to enterprise deployment. Accenture also helped the pharma craft its GenAI strategy, built out a new operating model, and supported organizational change management. Accenture simplified the process by adding an anonymization-as-a-service capability to minimize regulatory and data privacy risks. This solution has been successfully implemented, and it is now being scaled across all studies. Accenture coinvested in the first phase. Accenture is also helping another pharma company build agents to sort through their historic contracts and public information to streamline contracting activities. Accenture is investing heavily in training its employees on AI technologies and has trained over 10,000 of its clients' employees as well.

"What I really like about Accenture is that they are willing to disrupt themselves. That's what is most exciting about working with them. I have been pleasantly surprised at the agentic Al and the Al strength that they bring to the table. They have been a good partner to helping us shape the way we think about this technology. With respect to Al, they are helping us in three ways. First, the way we code and test solutions; second, taking data from the R&D portfolio and making data available on demand versus in reports using agentic Al; and third, with document processing, to optimize protocol design or to predict the impact of protocol amendments. We're trying to speed up clinical trials. Lot of data sprawl, lot of system sprawl, lot of process sprawl. We collaborated with Accenture to build a platform that is using GenAl to curate and parse information from unstructured sources, generate insights, and recommend actions. The adoption of this platform speaks for itself. I have absolutely no hesitation in saying that Accenture is significantly impacting the way companies are using Al and the way my company is using Al," said the senior business and technology leader of a major global pharma.

Challenges

While Accenture is building a focused strategy for the implementation of Al/GenAl/agents in clinical trials in the life sciences industry, and is bringing some innovative solutions to the table, these are early days, and it needs to further expand

its customer base for the implementation of Al/GenAl in clinical trials. Accenture is also perceived to be very expensive.

Consider Accenture When

Consider Accenture if you are seeking support from an organization that brings to the table deep life sciences expertise; a clear Al strategy; its own life sciences–specific Al Refinery encompassing agents, knowledge, and models (its cognitive enterprise brain); its model Al library; Switchboard, which routes the right model to the right task; and a series of novel Al accelerators including the Clinical Trial Companion for Life Sciences for developing a personalized clinical trial plan for trial participants and a Clinical Trial Accelerator solution that can monitor and report onsite performance.

APPENDIX

Reading an IDC MarketScape Graph

For the purposes of this analysis, IDC divided potential key measures for success into two primary categories: capabilities and strategies.

Positioning on the y-axis reflects the vendor's current capabilities and menu of services and how well aligned the vendor is to customer needs. The capabilities category focuses on the capabilities of the company and product today, here and now. Under this category, IDC analysts will look at how well a vendor is building/delivering capabilities that enable it to execute its chosen strategy in the market.

Positioning on the x-axis, or strategies axis, indicates how well the vendor's future strategy aligns with what customers will require in three to five years. The strategies category focuses on high-level decisions and underlying assumptions about offerings, customer segments, and business and go-to-market plans for the next three to five years.

The size of the individual vendor markers in the IDC MarketScape represents the market share of each individual vendor within the specific market segment being assessed.

IDC MarketScape Methodology

IDC MarketScape criteria selection, weightings, and vendor scores represent well-researched IDC judgment about the market and specific vendors. IDC analysts tailor the range of standard characteristics by which vendors are measured through structured discussions, surveys, and interviews with market leaders, participants, and end users. Market weightings are based on user interviews, buyer surveys, and the input of IDC experts in each market. IDC analysts base individual vendor scores, and ultimately

vendor positions on the IDC MarketScape, on detailed surveys and interviews with the vendors, publicly available information, and end-user experiences in an effort to provide an accurate and consistent assessment of each vendor's characteristics, behavior, and capability.

Market Definition

The life sciences industry is continuously being buffeted by the prevailing geopolitical scenario, the potential impact of tariffs, the "most favored nation" drug price executive order driving the need for reshoring manufacturing to the United States, the layoffs in the FDA (potentially delaying regulatory approvals), and slowing down the pace of innovation. Chris Boerner, CEO, BMS, has noted that from 2010 to 2022, the U.S. share of global life sciences patents dropped from 50% to 37%, whereas for China it increased from 17% to 42%. As a result of the additional impact of the tariffs, David Ricks, CEO, Eli Lilly, has observed that, "Typically, that will be in reduction of staff or R&D, and I predict R&D will come first. That's a disappointing outcome."

The whole situation has created immense pressure on pharma to cut costs, scale efficiencies, and accelerate innovation. And the industry is turning toward AI to save the day. While spend is being controlled, the adoption of AI in the life sciences industry is scaling rapidly, and over 40% of the industry expects that the one area where investment will not be impacted, despite the prevailing geopolitical scenario, is AI and automation (source: IDC's *Future Enterprise Resiliency and Spending Survey, Wave 11*, November 2024).

There is a significant effort to centralize governance and 43% of the life sciences industry reported that their AI initiatives were managed centrally by the CIO's office or an AI center of excellence. AI transformation strategy is being led by the CIO/VP of IT across over half of the life sciences industry;18% reported that it was led by the Chief AI Officer/the VP of AI (source: IDC's *MaturityScape Benchmark AI Survey*, February 2025).

Every possible use case is being evaluated. Everything that can be automated is being automated and no avenue is being left unexplored. Enterprisewide scalability and embedded AI to minimize disruption of existing workflows are being prioritized. Building trust and driving transparency are top of mind in an industry that deals so closely with patients. There is a lot of focus on transforming both patient and provider experiences.

Agentic AI is gaining significant importance, and three-fourths of the life sciences and healthcare industry is prioritizing their agentic AI investments toward eliminating manual and semi-manual workflows (source: IDC's *Future Enterprise Resiliency and Spending Survey [FERS]*, May 2025). Notably, the most sought-after information from IT leadership by senior leadership regarding AI agents was related to how organizations

could scale business without adding head count while ensuring quality (44%) and how organizations could enhance customer experiences with personalized interactions (35%). Yet half of the industry remains concerned about the risk of potential unintended consequences, potential data breaches (37%), and security vulnerabilities (29%) (source: IDC's *Future Enterprise Resiliency and Spending Survey*, November 2024).

Closely following were concerns related to ethics and transparency. As Cathy O'Neil, the author of *Weapons of Math Destruction* aptly puts it, "Al is a black box that defies human understanding, making it difficult to trust and adopt." The lack of transparency and concerns regarding bias creep raise concerns in the minds of patients, providers, and regulators, as well. The FDA's draft guidance on "Considerations for the use of Al to support regulatory decision-making for drug and biological products," as well as on "Alenabled medical devices" emphasize the importance of source transparency and bias mitigation.

Addressing concerns regarding jobs being replaced by AI run high, and the latent inertia to changing the way of doing business is also a roadblock to scaling adoption. Hence robust change management strategies will be critical to driving adoption, and concrete frameworks to measure ROI will be fundamental to every AI implementation strategy.

There has been a tsunami when it comes to the adoption of Al/GenAl in clinical trials in the life sciences industry. While many use cases have been explored, prioritizing the critical ones, deploying at scale, and fueling adoption is where the rubber meets the road.

LEARN MORE

Related Research

- Smart Agents, Smarter Science: The Future of the Life Sciences Industry (forthcoming)
- Rewriting the Script: How GenAl is Revolutionizing Medical Writing (forthcoming)
- IDC MaturityScape Benchmark: AI-Fueled Life Sciences Organization Worldwide, 2025, (IDC #US53345625, May 2025)
- Generative AI Use Case Taxonomy, 2025: The Life Sciences Industry (IDC #US52220325, May 2025)
- Worldwide GenAl Industry Use Case Early Adoption Trends, 2025: Life Sciences (IDC #US53317424, April 2025)
- Critical Guidance on the Impact of Al Adoption on Life Science Investment Strategy: Bio-IT 2025 (IDC #US53305125, April 2025)

- NVIDIA GTC 2025: Where AI and Innovation Are Taking the Life Sciences Industry to New Heights (IDC #IcUS53283125, March 2025)
- How AI and GenAI Are Redefining the Life Sciences Industry (IDC #US53163925, February 2025)

Synopsis

This IDC study focuses on a combination of AI (including GenAI) in clinical trials technology solutions and consulting services. This IDC MarketScape provides a qualitative and quantitative assessment based on criteria that should be important to life sciences companies when considering the selection of a strategic technology partner to help provide solutions, implementation support, and strategy for the use of AI (including GenAI) in clinical trials. This is the first time that an IDC MarketScape assessment of AI (including GenAI) in clinical trials technology solutions and consulting services for life sciences R&D has been performed.

Dr. Nimita Limaye, research VP, Life Science R&D Strategy and Technology at IDC, noted, "The life sciences industry is experiencing a maelstrom of headwinds and tailwinds, and AI will help the industry navigate these turbulent waters. It's really 'the six Es of AI' that define the path ahead for AI adoption in the life sciences industry: the enterprisewide adoption of AI, embedded AI, edge AI, explainable AI, ethical AI, and empathetic AI. The industry is focusing on leveraging AI to drive business resiliency, fuel innovation, accelerate time-to-market, scale manufacturing, and optimize patient and provider experiences — indeed, AI is touching every nook and cranny of the life sciences industry. The life sciences industry will have to balance caution and careful execution against skepticism and overzealous enthusiasm."

ABOUT IDC

International Data Corporation (IDC) is the premier global provider of market intelligence, advisory services, and events for the information technology, telecommunications, and consumer technology markets. With more than 1,300 analysts worldwide, IDC offers global, regional, and local expertise on technology, IT benchmarking and sourcing, and industry opportunities and trends in over 110 countries. IDC's analysis and insight helps IT professionals, business executives, and the investment community to make fact-based technology decisions and to achieve their key business objectives. Founded in 1964, IDC is a wholly owned subsidiary of International Data Group (IDG, Inc.).

Global Headquarters

140 Kendrick Street Building B Needham, MA 02494 USA 508.872.8200 Twitter: @IDC blogs.idc.com www.idc.com

Copyright and Trademark Notice

This IDC research document was published as part of an IDC continuous intelligence service, providing written research, analyst interactions, and web conference and conference event proceedings. Visit www.idc.com to learn more about IDC subscription and consulting services. To view a list of IDC offices worldwide, visit www.idc.com/about/worldwideoffices. Please contact IDC report sales at +1.508.988.7988 or www.idc.com/?modal=contact_repsales for information on applying the price of this document toward the purchase of an IDC service or for information on additional copies or web rights.

Copyright 2025 IDC. Reproduction is forbidden unless authorized. All rights reserved.